

2026 Fall Product Program Troop Manual

READY TO
explore



The Fall Product Program:

The Fall Product Program is an integral part of a Girl Scout's journey toward leadership.

Participants will learn and develop skills such as:
Goal Setting, Decision Making, Money Management,
People Skills, Business Ethics

It's also an easy, fun way to earn funds for your troop activities at the beginning of the Girl Scout year. The 2026 theme is "Ready to Explore". Let's get started!

For Volunteers – Getting Started

1. Look for an email the week of 9/28/2026 to access the M2 site or visit www.gsnutsandmags.com/admin to set up your Troop site.
2. Complete the M2OS training.
3. Create your volunteer Avatar.
4. Launch the PAEC (Parent/Adult Email Campaign) to the girls in your troop.



Rewards

All Girl Scout rewards can be found on the order card. New for 2026: rewards are based on total number of items sold and are not item specific.

Girl Scout Troops:
Earn a GSNNJ branded collapsible wagon! Perfect for toting your Girl Scout gear around town or gathering your Girl Scout Cookie Booth Sale supplies.



NEW PRODUCTS!

New nut and chocolate items added to the order card for in-person delivery!

Hot Cajun Crunch
English Butter
Sweet Onion Mix
Cherry Almond Clusters



Personalized Patches

- To Earn the Fall Product Program Patch:
1. Create your Avatar
 2. Send 18+ emails and use the Share My Site feature
 3. Sell 4 Mags and More items and 25 nut items

**Troop Admins earn a patch for \$1,100 in total troop sales.



To Earn the Crossover Patch:

1. Fall Product Program: Create your Avatar, use the Share My Site feature and send 18+ emails.
2. 2027 Girl Scout Cookie Program: Sell 125 packages.



Troop Banking & Payment Collection

- All Troops must have a GSNNJ approved bank account.
- Payment is collected from customers at time of delivery for order card sales.
- Should your troop choose to accept checks, they should be made payable to your troop.
- Deposit all funds into your troop bank account.
- View the Troop Sales Report for proceeds, balance due, and items sold information.
- ACH debits/credits will take place the week of 12/14/2026.

We appreciate you!

Thank you for all you do to support the Fall Product Program.

Questions? Don't be shy – we're here to help!
customer@gsnnj.org

Tip of the Week Newsletter

Each week during the Fall Product Program, Troop Admins will receive the Tip of the Week newsletter from the Product Program Team.

Care to Share

Care to Share is a great way for customers to support Girl Scouts and give back to the community through donations of products. GSNNJ will donate Care to Share items to NORWESCAP.
www.norwescap.org



How to enter orders:

- Choose Paper Order Entry from your dashboard.
- Click on the plus sign next to the Girl Scout's name to enter/edit orders. DO NOT enter online girl-delivered orders.
- Enter the total ordered items by variety from the order card. Click Update and make sure totals match the order card.
- Where's the SUBMIT button? There is no submit button as orders are transmitted for fulfillment automatically after the system is locked and council submits the order.



Tips!

Only order the exact number of products sold – do not over order because products cannot be returned to GSNNJ.

Order Card Entry

Girl Scouts/Caregivers have until 10/27/2026 to enter order card items in the M2 system and select rewards. Troop Admins MUST enter or edit any missing/remaining orders by 10/27/2026.



Important Dates

- Early Access for Troop Volunteers 9/28/2026
- Fall Product Program begins! 10/1/2026
- Last day of order taking with the order card 10/25/2026
- Adult/Caregiver deadline for entering in-person orders into M2 system 10/27/2026
- Deadline for Troop to enter or edit order card items for girls 10/27/2026
- Deadline for Service Unit to enter/edit order card items 10/28/2026
- Delivery of nut/chocolate items to Service Unit 11/14/2026
- Delivery of nut/chocolate items to Service Units 11/21/2026
- Last day for online shipped orders 12/6/2026
- Last day to make reward choices 12/6/2026
- All money due to Troop 12/6/2026
- ACH debits/credits week of 12/14/2026
- Rewards shipped to Service Unit Mid-January

Tips & Reminders

- Promote the program early to reach more customers.
- Online delivery items ship directly to the customer.
- In-person delivery items are delivered to the Service Unit for pickup.
- Verify all delivery information is correct.
- Keep track of your progress and set goals!
- Refer to the Volunteer Toolkit on the M2 site for resources and training.

Questions?

Contact us at
customer@gsnnj.org
or call 973-248-8200.
We're here to help!

